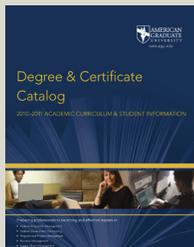


Learn federal contracting from any location

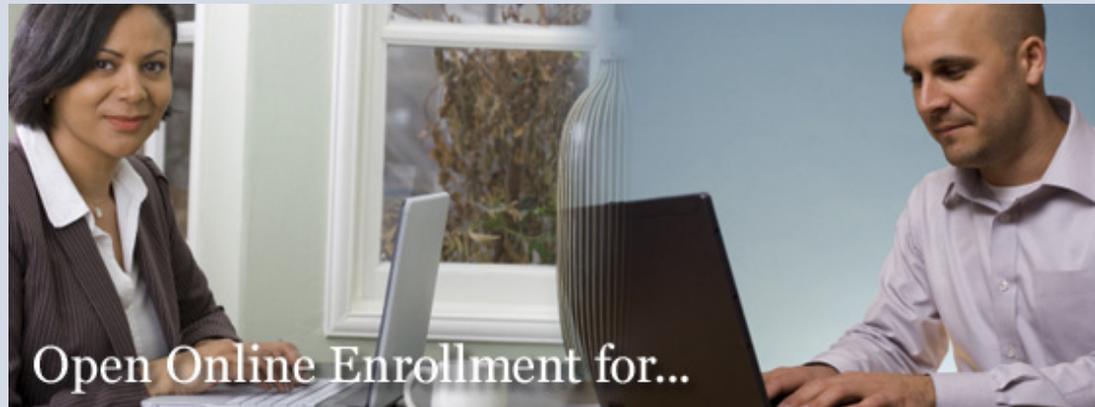
- Unique distance learning format
- Accredited and affordable
- No contracting experience or undergrad degree necessary to register
- Course is self-paced
- Includes set of contracting reference materials you can take with you to the job
- Open enrollment — start anytime
- Contracting & Acquisition Supervisors: Use as a training tool for your entire staff
- Equivalency for 3 Defense Department Level 1 Certification courses



Visit **www.agu.edu** to download course catalogs.



**FEDERAL GOVERNMENT CONTRACTING
A One-Course Introduction**



the most comprehensive distance learning course on federal contracting.

Good news!

The federal government is hiring and looking for talented people with training in federal government contracting. These are good jobs with good pay. The work is interesting, challenging and critical to our nation's economic growth.

If joining the federal acquisition workforce excites you, there's never been a better time to get the training you need to become a qualified and competitive candidate for thousands of jobs — in all areas of federal contracting and acquisition throughout all branches of government. American Graduate University offers a **one-course introduction** to this unique career opportunity called **Federal Government Contracting**.

Federal Government Contracting is a distance-learning course that delivers a comprehensive overview of the field of federal contracting, but also gives you specific knowledge, skills and tools to be a qualified job candidate after you've completed the course. Thousands of federal employees and contractors have taken this distance-learning course over the years and have gone on to rewarding and successful careers in some of the most sought after positions in government and private sector contracting.

Pump up your resume.

Add this coursework to your resume – and make your skills and knowledge of federal government contracting stand out from the pack. Walk into any job interview or new job with a mountain of knowledge and confidence in your understanding of this challenging intersection of government and private business. Your course tuition includes a substantial set of reference materials you'll be able to take with you and use on the job. After successfully completing this course, speak with confidence about:

- How the government contracting process works from start to finish — from both government and the private sector perspectives
- The roles and responsibilities of all the different players
- Rules and regulations that govern the largest marketplace for goods and services in the world — the U.S. federal market!

About AGU

American Graduate University has been educating federal employees for over 50 years, and has been a standard-bearer of academic excellence in the areas of acquisition and contract management, project/program management, and overall business management, delivered at a reasonable cost. Our distance courses are nationally accredited and recognized for excellence in both government and industry. To speak with an AGU Academic Advisor, call 1-877-351-9060, ext. 1003, or send an email to info@agu.edu.

How does it work?

AGU's courses are taught in a convenient distance learning format where students are able to learn from any location at any time. They are self-paced courses, so you work at a speed that's comfortable for you. We'll send you all the course materials and you'll interact with your instructor to complete coursework via email and the online exam system.

Course Topics

Federal Government Contracting is a course packed with practical, real-world information that everyone in government contracting needs to know to get the job done right. Your course materials and AGU instruction will provide you with a thorough working knowledge of:

- Contract Procedures
- Laws and Regulations Governing Procurement
- Government Contract Law
- Performance-Based Contracting
- Types of Contracts
- Contracting Methods
- Marketing and Proposals
- Estimating and Pricing
- Price/Cost Analysis
- Source Selection
- Negotiations
- Contract Terms and Conditions
- Contract Administration
- Contract Changes and Modifications
- Subcontracting
- Disputes
- Terminations
- Contract Closeout
- And more!

Who is eligible to take this course?

You are! If you're interested in learning A LOT about federal government contracting. You don't have to be enrolled in AGU's degree or certificate programs. You can enroll in this course as a general student. This course is traditionally the first required course of AGU's accredited master's degree program – so the course work is rigorous and current. But it's also designed for beginners. You don't need to have any experience in government contracting or an undergraduate degree to enroll in this course. *You won't find a better or more complete course covering the fundamentals of government contracting anywhere else.*

How much does it cost?

Just \$825 and that includes all course materials! You get to keep the comprehensive set of reference materials that you'll want to take with you to the job. In the future, should you decide to pursue an acquisition or contracting AGU certificate or one of our master's degrees in acquisition or contracting management, including the MBA with a concentration in acquisition and contracting, you can apply the course credits toward that degree. This course is also equivalent to three Defense Acquisition University courses that are needed for DOD's Level 1 certification in Contracting.

Register Now!

Register for Federal Government Contracting at www.agu.edu/fedgovcon today. Our registration process is easy to complete and you can begin your course work as soon as your course materials arrive. If you are serious about exploring a career in federal government contracting, this course offers you an opportunity to learn all the basics of this field within five months. With the guidance of your expert AGU faculty instructor and the course materials, you'll gain new skills and knowledge to help you open up the doors to job interviews and career advancement.

Need Guidance?

To speak with an AGU Academic Advisor, call 1-877-351-9060, ext. 1003, or send an email to info@agu.edu.



733 North Dodsworth Avenue
Covina, CA 91724

1-877-351-9060
info@agu.edu
www.agu.edu

Course registrants are required to complete the full coursework within five months from their enrollment date. Students who successfully complete the course will have the option of applying the credits earned toward an AGU certificate in acquisition or contracting, or a contracting and acquisition master's degree or MBA program, should they apply and enroll in the future.