

## MASTER OF CONTRACT MANAGEMENT

**We understand that the DAU is currently revising their courses. We are waiting to receive the course materials from the DAU in order to revise the equivalency list below.**

Under California Law, no more than six semester units (two courses) will be accepted for advanced standing in this program. Students who have taken additional courses from the DAU that are equivalent may be eligible to challenge (test out) of an additional two courses.

### AGU Courses

### Accepted DAU Courses

#### *Contracting Courses*

Federal Government Contracting – Course 601 – 3 Units	CON 101 <b>or</b> CON 110, 111 & 112 <b>or</b> CON 115
Government Contract Law – Course 603 – 3 Units	CON 210 <b>or</b> CON 216
Business Development and Proposal Preparation – Course 613 – 3 Units	None
Pricing and Financial Management – Course 619 – 3 Units	CON 204 <b>or</b> CON 217 & 218 <b>or</b> CON 235
Contract Management and Administration – Course 631 – 3 Units	CON 202 <b>or</b> CON 214 & 215
Managing Projects – Course 627 – 3 Units	ACQ 201 (A&B) <b>or</b> PMT 352
Negotiation – Principles and Practices – Course 635 – 3 Units	CON 104 (A&B) <b>or</b> CON 120 <b>or</b> CON 115

#### *General Management Courses*

Essentials of Management – Course 602 – 3 Units	
Management Accounting and Control – Course 657 – 3 Units	None
Business Research Methods – Course 653 – 3 Units	None
Organizational Behavior and Human Resources – Course 659 – 3 Units	None
Financial Management – Course 661 – 3 Units	None
– or –	
Management Information Systems – Course 695 – 3 Units	None
– or –	
Management Economics – Course 663 – 3 Units	None
	None

**ADVANCED STANDING REQUEST**

**MCM DEGREE PROGRAM**

Name \_\_\_\_\_

Date \_\_\_\_\_

I wish to request advanced standing for the following AGU courses:

<b>AGU Course</b>	<b>DAU Equivalent Course No.</b>	<b>Graduate Equivalent Course</b>
1. _____	_____	_____
2. _____	_____	_____

List other DAU or graduate courses completed which may be eligible for challenge. Students who have received advanced standing for two courses may be eligible to challenge a maximum of two additional courses by passing the final examination for the challenged course.

<b>AGU Course</b>	<b>DAU Equivalent Course No.</b>	<b>Graduate Equivalent Course</b>
1. _____	_____	_____
2. _____	_____	_____

I have attached the appropriate certificates of completion, or have requested graduate transcripts to be sent to the University.